

# HOME IMPROVEMENT PROJECTS WITH THE BIGGEST PAYOFF

## FOCUS ON YOUR CURB APPEAL

8 out of the top 10 cost-effective projects are external

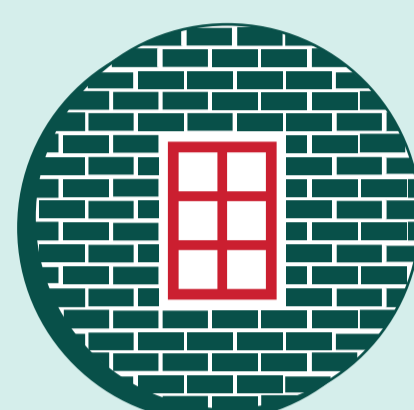
### TOP 3 IMPROVEMENTS WITH THE MOST ROI



New entry and garage doors



Deck additions



Siding and window replacements

## Avoid the MONEY PIT

### PROJECTS WITH THE LOWEST RETURN...



Home office remodel



Sun-room additions



Swimming pools



Back-up power generators



## FIX LEAKS BEFORE TWEAKS

Focus first on home maintenance and repairs – buyers won't care about a gorgeous kitchen if the roof leaks.

DON'T PRICE YOUR HOME OUT OF THE MARKET



Big ticket renovations like a basement remodel (**average price: \$62,834**) could boost your home above the average value for the neighborhood.

### FOLLOW THE 3 Cs:

Classic

Consistent

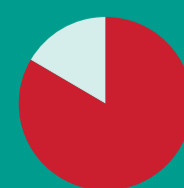
Conservative



Keep renovations in line with the house's existing look and feel. Decorate in neutral colors and styles.

## A little GOES A LONG WAY

Update finishes, paint cabinets and add new knobs and hinges rather than a major kitchen remodel.



Minor kitchen upgrades recoup 82% of their costs!